

GET READY FOR

Microsoft's New Commerce Experience (NCE)

Transforming the way you pay for Microsoft Licenses.
Recommendations and Best Practices to help guide your business in the right direction.



Microsoft recently announced a multi-phase investment in the Cloud Solution Provider (CSP) program that will assist with the simplification of licensing requirements and allow more efficient purchasing for companies. This investment is known as Microsoft's New Commerce Experience (NCE), and it could potentially impact your business.

Microsoft CSP to NCE 2022 Timeline

Starting March 10, 2022, Microsoft requires all new subscriptions to take place in NCE. In order to ease the transition, Microsoft has launched a NCE promotional period for clients with a legacy system. To learn more about these promotions click [here](#).

Important Dates

Jan 1 – March 31, 2022	Annual offer promotion for NCE
Jan 1 – June 30, 2022	Monthly offer promotion for NCE
Starting March 1, 2022	Price increase for some Modern Work offers
Starting March 10, 2022	New subscriptions must be purchased in NCE
Starting July 1, 2022	Legacy subscriptions must be renewed into NCE

Get a Free Microsoft
Licensing Advisory today!



Things to Keep in Mind During This Transition



Number of Seats & Terms

- Additional users and services may be added at any time
- No seat reductions will be allowed during a license term



Contract Agreement

- Choose monthly, annual, and multi-year agreements
- Monthly agreements have premium pricing and flexibility



Moving & Timing

- Incentives to move are available for a limited time
- Book a [Licensing Advisory meeting](#) and let us help you



Cancellation Terms

- In order to correct any mistakes, the cancellation window leaves you with a limited time to drop a subscription

What's Next? Here's What We Recommend...

- Review your terms and conditions to ensure you understand the commitment to the NCE subscription policies
- Move to an annual term before March 31, 2022, to guarantee the best pricing for your business
- Minimize cost with an annual subscription for the average annual employee count
- Use monthly subscriptions for seats expected to be unused for 3 months or more each year

These new changes can be challenging to navigate, and every client and partner's circumstances are different – for more in-depth advice on your Microsoft situation, please [Schedule a Consultation](#) with our team or call [+1 844 567 2590](#).