How DCG Delivers The "Smoothest Go-Live...Ever Seen"

dcg | Microsoft Solutions Partner

SPEAR L1-L6

SPEAR supports business transformation by assessing process maturity through:

Surveillance — Performance — Excellence — Automation — Requirements & Roadmap

It is DCG's proprietary methodology that empowers organizations to move quickly with control by creating clarity on scope, priorities, requirements, and the investment implications of each path. This ensures leadership is aligned with operations, understands tradeoffs, and can move from vision to action.

What the L1-L6 Process Delivers

L1 Strategic Foundation

- Lays a broad foundation of the strategic objectives
- Aligns all stakeholders to mission and vision
- Defines the shape of the solution, including which domains are in scope

L2 Objectives + Capabilities

- Breaks strategic objectives into functional groups for capability authoring
- Catalogues which processes are under stress, and how mature they realistically need to be

L3 Functional Process Requirements + Gaps

- Establishes the unconstrained list of process capability statements—including out-of-the-box and non-out-of-the-box items (**"the system shall..."**)

L4 Strategic Foundation

- Determines which process capabilities will be implemented and when, based on prioritization **(timeline, budget, complexity, etc.)**

L5 Detailed Functional Requirements

- Lays out detailed functional requirement specifications for custom items **(how the UI and logic are supposed to work)**

L6 Technical Plan

- Establishes the detailed technical plan: the actual **"how"** we're going to deliver the code

Typical Engagement Structure: L1–L4 are often delivered as a fixed-fee planning and alignment phase. **L5–L6** and Go-Live & Hypercare are delivered via a monthly rate card. **Post Go-Live Support is provided under an annual contract.**

> Smoothest go-live I've ever seen. The team has done a remarkable job."
>
> Fortune 1000
> Financial Services Healthcare Company

About DCG

- Leading cloud and business applications consulting firm **founded in 2012**
- Trusted by **150+ organizations worldwide**
- **Delivering award-winning** implementations and **24×7 mission-critical support**

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Schedule a SPEAR discussion to confirm maturity level, clarify your requirements and receive your SPEAR engagement quote.